



>> PROCTOR

Enhancing Human Capital

SHIPPING

Industry Insight

The shipping industry is considered to be a catalyst for economic development, as it facilitates 90% of world trade. This necessitates professionals who have specialized qualifications and experience in this lucrative industry. Since it is an industry where qualification alone will not help weather the storms, candidates with grit and determination, and the will to succeed are highly prized.

How Proctor Helped/Proctors Role

Proctor has got great opportunity to work with some important clients who are key players in Global and Indian shipping arena. We have aligned with clients who have strong footprint in areas like – **Marine Logistics, Charter, Ship building, Dredging and other end to end services**. Proctor, being a recognized name throughout the industry, attracts able and competent candidates who frequently approach us, seeking career moves and a place on our database. We maintain a string data base of qualified and experienced personnel who pursue successful careers in the industry. With our ability to serve all sizes of organizations, from small firms to multinational blue chip clients in marine shipping and associated industries, we are responsible for recruiting some of the industry's finest talents.

This industry demands professionals with sound **technical knowledge and logical cognition** to arrive at effective solutions. Thus, it creates Skills Shortage in the market. We at **Proctor** have spearheaded this challenge by applying **detailed systems and procedures** to find the right talent among the hundreds of candidates. Also, due to their **extensive travelling on board** while **sailing or Dry docking**, we have overcome the communication challenges with the help of various **channels/mediums of networking**.

With great detailed market insights, **Proctor** has served them in departments like – **Engineering, Piping, Outfitting, Hull, Designing, FEED, Commerce, Projects, Technical, HSE, Human Resource, Audit, Finance, Accounts and Procurement** areas. **Proctor's** research team have learned and applied the **technical knowledge** to help identify the perfect matched candidates in **Middle and Senior Level Management** like – **Senior Piping Engineer, Lead Designer, 1st/2nd/3rd Officers to Technical Superintendent, Fleet Manager & Vice President – Shipping/Dredging**.

Positions Closed

<u>Role</u>	<u>Vertical</u>
Vice President – Shipping/Dredging	Family owned Indian major in Shipping Industry.
GM-Accounts & Finance	Singaporean Shipping giant having presence in India.
Head Tanker Business	Indian shipping company based in Mumbai
DGM Procurement	Indian shipping & dredging company based in Chennai.
Senior Piping/Outfitting/Paint Engineer	Family owned Indian major in Shipping Industry.
Site In-charge	Indian shipping company based in Mumbai
AVP Human Resources	Singaporean Shipping giant having presence in India.
Technical Superintendent	Indian shipping & dredging company based in Chennai.
Fleet Manager	Indian shipping & dredging company based in Chennai.
1 st /2 nd /3 rd Officers	Indian shipping company based in Mumbai
Chief Engineer	Singaporean Shipping giant having presence in India.