



# >>PROCTOR

## Enhancing Human Capital

### INFORMATION TECHNOLOGY

#### PRODUCT DEVELOPMENT:

##### Industry Insight

The astounding sectoral growth in IT/ ITES in recent years have created a demand for personnel at various operational levels. According to NASSCOM, the industry expects extensive growth in Hiring of various personnel throughout the spectrum. The sector overlaps with all other sectors including banking, finance, accounting, insurance etc, since the reach of IT/ ITES is not confined to any particular industry.

##### Client Profile

**Proctor** have catered the IT / ITES industry in **Product Development, Technology Development** and **ERP Solutions** space with wide range of industry focus, like - **Airline, Travel, Logistics, Health, BFSI, Microfinance, Infrastructure, Real Estate, Construction, Government Sectors** and many more.

With a global outburst in market-opportunities in the IT sector, the shortage of manpower both in numbers and skills is a prime challenge. The related issues are varied indeed: recruitment of world-class workforce and their retention, compensation and career planning, technological obsolescence and employee turnover. **Proctor** has played a proactive role in showing prospective candidates the **business strategies and opportunities** with our clients. By doing that, we gained extensive experience in finding the right personnel with our **strong network development** skills and filter the candidates through **various screening processes**.

## How Proctor helped/Proctor's Role

We at **Proctor** have achieved great excellence and success with our elite clients in IT Product Development area. Proctor generated wide spectrum of candidate database by **networking, references and job postings** to deliver the client's requirement starting from **Senior Programmer to Vice President** level in departments like - **Testing, Designer, Software Development, Web Development, Human Resources, Business Development, Procurement, Accounts & finance, Projects and SCM.**

## Positions Closed

Vice President - Marketing	American IT major with complete focus on Travel & Airline solutions
Vice President - Client Servicing	Leading Global IT company caters BFSI solutions having worldwide presence
Senior Manager - Corporate Communication	Major Europe based IT solution provider to Financial sector in India
Practice Manager	American IT major with complete focus on Travel & Airline solutions
IT Infrastructure Head	American IT major with complete focus on Travel & Airline solutions
Global Sales Head	Leading Global IT company caters BFSI solutions having worldwide presence
Senior Programmer - Java / Oracle	Major Europe based IT solution provider to Financial sector in India
Head - Presales	American IT major with complete focus on Travel & Airline solutions
Revenue Account Manager	American IT major with complete focus on Travel & Airline solutions
Senior Wed	Major Europe based IT solution provider to Financial

Designer	sector in India
Program Manager - Cargo / Logistics	American IT major with complete focus on Travel & Airline solutions

## INFORMATION TECHNOLOGY



