



>> PROCTOR

Enhancing Human Capital

INFORMATION TECHNOLOGY

PRODUCT DEVELOPMENT:

Industry Insight

The astounding sectoral growth in IT/ ITES in recent years have created a demand for personnel at various operational levels. According to NASSCOM, the industry expects extensive growth in Hiring of various personnel throughout the spectrum. The sector overlaps with all other sectors including banking, finance, accounting, insurance etc, since the reach of IT/ ITES is not confined to any particular industry.

Client Profile

Proctor have catered the IT / ITES industry in **Product Development, Technology Development** and **ERP Solutions** space with wide range of industry focus, like - **Airline, Travel, Logistics, Health, BFSI, Microfinance, Infrastructure, Real Estate, Construction, Government Sectors** and many more.

With a global outburst in market-opportunities in the IT sector, the shortage of manpower both in numbers and skills is a prime challenge. The related issues are varied indeed: recruitment of world-class workforce and their retention, compensation and career planning, technological obsolescence and employee turnover. **Proctor** has played a proactive role in showing prospective candidates the **business strategies and opportunities** with our clients. By doing that, we gained extensive experience in finding the right personnel with our **strong network development** skills and filter the candidates through **various screening processes**.

How Proctor helped/Proctor's Role

Proctor has excelled its growth while working with major clients in ERP space. Due to its wide prospect and high demand in market, **Proctor** has dealt with critical requirements in **SAP R3 modules** like – **HR, FI, CO, MM, PS, SD, SQ, PM, PP, QM, Basis, ABAP, Web Dynpro** and other ERPs like – **SAP B1, Microsoft Dynamics and Oracle PeopleSoft**. **Proctor** has also served the positions in other departments like – **Business Development, Pre-Sales, Project Manager, Accounts & Finance & Human Resources**.

Positions Closed

Project Manager - FICO/PS/SD	Leading American ERP Solution Integration company
National Sales Head	Leading American ERP Solution Integration company
Regional Sales Head – Dubai	Leading American ERP Solution Integration company
Consulting Manager - FICO	IT / ERP solutions major with a global presence based in India
VP - Presales	IT / ERP solutions major with a global presence based in India
Consultant / Senior Consultant - HR, FI, CO, MM, PS, SD, SQ, PM, PP, QM, Basis, ABAP, Web Dynpro	<ul style="list-style-type: none"> IT / ERP solutions major with a global presence based in India Leading American ERP Solution Integration company
Solution Architect - FICO	IT / ERP solutions major with a global presence based in India

