



>> PROCTOR

Enhancing Human Capital

BANKING AND FINANCE INDUSTRY

CORPORATE FINANCE:

Client Profile

We partnered closely with another client of ours a leading mortgage banking company who were to **commence its KPO operations in Western India** having an initial team size of 15 people having expansion plans of 100 – 150 people in the first year of its operations.

How Proctor Helped/Proctors Role

The areas where Proctor contributed were **Corporate Finance, Capital Markets & Secondary Markets & Financial Planning**. We targeted and enabled in hiring candidates from Associate, Sr. Managers, AVP/VP levels special focus here was identifying talent with skill sets in the following domains:

- **Strategic investments,**
- **Capital restructurings and**
- **Spin-offs**
- **Securitisation**
- **Advisory services on fixed income products.**

Positions Closed

<u>Role</u>	<u>Domain</u>
Group Head	Corporate Finance
Sr. Manager/ Manager	Market Analytics
Business Analyst	Pricing
Financial Analyst	Secondary Markets
Financial Analyst	Corporate Finance
Sr. Manager	Corporate Finance
Sr. Manager	Financial Planning & Analysis

PROCTOR FOR YOU:

We at Proctor have the necessary infrastructure and expertise, to cater to the demands of this challenging, interesting and vast sector. We are not just recruiters but act as Consultants and Advisors to our clients. Having placed high calibre finance & banking professionals, right from newly qualified to board level professionals, on a permanent basis in various corporate sectors. Our financial recruiters

are well connected with several years of experience in the industry. They understand the intricacies of the banking and finance market place and have successfully plugged vacancies throughout India and abroad. Our clients consist of major investment banks, corporate commercial banks, investment houses, business groups and rating agencies.

